



ALLOCATOR BI-WEEKLY

1st March 2025

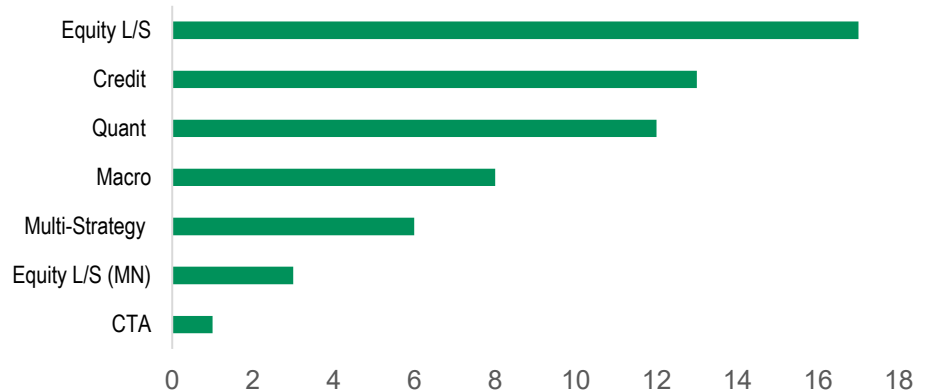
MARKETING COMMUNICATION

INVESTOR FINDINGS

Over the past two weeks, the BNP Paribas Capital Introduction team met with **53** investors globally that manage or advise on **US\$ 428 billion** in hedge fund assets.



NUMBER OF INVESTORS INTERESTED BY STRATEGY



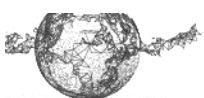
Source: BNP Paribas

EMEA

COMPANY	TYPE	LOCATION	HF AUM (million \$)	TICKET SIZE (million \$)	CURRENT FOCUS	REQUIRES
Abdul Latif Jameel Investment Management Company (JIMCO)	Corporate	London, UK	Undisclosed	5-50	<ul style="list-style-type: none"> Credit Equity Long / Short - Directional 	<ul style="list-style-type: none"> \$ 500 million AUM 5 year track
Ampera	Family Office	Munich, DE	Undisclosed	-	<ul style="list-style-type: none"> Capacity constrained Discretionary Macro Capacity constrained Quant 	-
AXA Investment Managers Company	Investment Company	London, UK	3,000	25-50	<ul style="list-style-type: none"> Credit - Opportunistic 	<ul style="list-style-type: none"> \$ 200 million AUM 3 year track Coupon distribution
Goldman Sachs Asset Management	Fund of Funds	New York, NY	26,000	25-500	<ul style="list-style-type: none"> Equity Long / Short - Directional 	-
Marylebone Partners LLP	Outsourced CIO	London, UK	350	10-15	<ul style="list-style-type: none"> Resources / real assets (metals & mining) 	-
Octogone Gestion SA	Family Office	Geneva, CH	2,000	-	<ul style="list-style-type: none"> Discretionary Macro Quant 	-
Oman Investment Authority	Sovereign Wealth Fund	Muscat, OM	Undisclosed	-	<ul style="list-style-type: none"> Equity Long / Short Multi-Strategy Quant 	<ul style="list-style-type: none"> \$ 1 billion AUM
Puffy	Family Office	Dubai, UAE	100	-	<ul style="list-style-type: none"> Quant 	<ul style="list-style-type: none"> \$ 500 million AUM
University of Cambridge Investment Management	Endowment	Cambridge, UK	1,000	30-150	<ul style="list-style-type: none"> Credit – Structured (with dislocation fund) 	<ul style="list-style-type: none"> Dislocation fund – no management fee hurdle 8%+

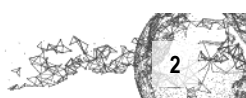
AMERICAS

COMPANY	TYPE	LOCATION	HF AUM (million \$)	TICKET SIZE (million \$)	CURRENT FOCUS	REQUIRES
Abu Dhabi Investment Council (ADIC)	Sovereign Wealth Fund	Abu Dhabi, UAE	20,000	150	<ul style="list-style-type: none"> Multi-Strategy Quant 	<ul style="list-style-type: none"> \$ 500 million AUM
AIFAM Asset Management Co Ltd	Fund of Funds	New York, NY	600	5-40	<ul style="list-style-type: none"> Equity Long / Short - Market Neutral / Low Net 	-
Aon Investments	Investment Consultant	Chicago, IL	34,000	50-200	<ul style="list-style-type: none"> Quant Multi-Strategy 	<ul style="list-style-type: none"> \$ 100 million AUM
Aureus Asset Management	Private Bank / Wealth Manager	Boston, MA	Undisclosed			
BlackRock's Multi-Asset Strategies and Solutions (MASS)	Fund of Funds	New York, NY	29,800	100+	<ul style="list-style-type: none"> SMAs 	-
BMO Family Office	Investment Consultant	Portland, OR	1,800	30-40	<ul style="list-style-type: none"> Private Credit Private Equity 	\$ 250 million AUM
Caisse de Depot et Placements du Quebec (CDPQ)	Public Pension Plan	Quebec, QC	10,000	100-200	<ul style="list-style-type: none"> Credit RV Discretionary Marco – inflation specialists Equity Long / Short – Sector Quant Equity 	<ul style="list-style-type: none"> \$ 100 billion AUM
Cambridge Associates	Investment Consultant	Boston, MA	70,000	10-500	<ul style="list-style-type: none"> Quant Equity – Market Neutral Quant Equity – Statistical Arbitrage 	-
Cidel Asset Management, Inc.	Private Bank / Wealth Manager	Toronto, ON	400-500	15-20	<ul style="list-style-type: none"> Equity Long / Short – Market Neutral Uncorrelated high vol strategies (no event / credit) 	<ul style="list-style-type: none"> 3 year track Uncorrelated strategy must have: Sharpe 1x or higher, 12-15% vol
CN Investment Division	Public Pension Plan	Montreal, QC	2,000	25-50	<ul style="list-style-type: none"> Credit 	-
Dubai Holding	Family Office	Dubai, UAE	Undisclosed	50+	<ul style="list-style-type: none"> No live searches 	-
DUMAC LLC	Endowment	Durham, NC	5,000	125-250	<ul style="list-style-type: none"> New launches 	-
Eagles View Capital	Fund of Funds	New York, NY	Undisclosed	-	<ul style="list-style-type: none"> Niche, capacity constrained strategies 	-
Exelon Corporation	Private Pension Plan	Chicago, IL	500	50	<ul style="list-style-type: none"> Equity Long / Short 	<ul style="list-style-type: none"> 2 year track
Fednav	Family Office	Montreal, QC	Undisclosed	5-50	<ul style="list-style-type: none"> Equity Long / Short (Biotech & Healthcare) Niche strategies 	-
Granville Capital	Family Office	Greensboro, NC	350	5-10	<ul style="list-style-type: none"> US Credit European Equities 	<ul style="list-style-type: none"> \$ 100 million AUM
Harry and Jeanette Weinberg Foundation, Inc.	Foundation	Baltimore, MD	400	25-50	<ul style="list-style-type: none"> Equity Long / Short (Asia / India) Private Credit 	<ul style="list-style-type: none"> \$ 100 million AUM lockups <2 years
Harvard Management Company Inc Kamehameha Schools	Endowment	Boston, MA	17,000	50-1,000	<ul style="list-style-type: none"> Equity Long / Short – Energy Portable Alpha 	-
Kamehameha Schools	Endowment	Honolulu, HI	2,800	50-200	<ul style="list-style-type: none"> No live searches 	<ul style="list-style-type: none"> \$ 1 billion AUM
Lockheed Martin Pension Plan	Private Pension Plan	Bethesda, MD	2,000	75-100	<ul style="list-style-type: none"> Discretionary Macro Equity Long / Short – Market Neutral 	<ul style="list-style-type: none"> 3 year track
Masterpiece Advisors	Outsourced CIO	New York, NY	500	10-30	<ul style="list-style-type: none"> Quant Macro Quant Equity 	<ul style="list-style-type: none"> \$ 100 million AUM 2 year track
Mavrik Corp.	Family Office	Montreal, QC	Undisclosed	-	<ul style="list-style-type: none"> No live searches 	-
Mousse Partners	Family Office	New York, NY	9,000	100-500	<ul style="list-style-type: none"> Equity Long / Short – Active Extension Quant Equity – Active Extension 	-
Nature Conservancy	Foundation	Arlington, VA	800	-	<ul style="list-style-type: none"> Equity Long / Short 	-



Learn more
ABOUT **CAPITAL INTRODUCTION**

<https://globalmarkets.cib.bnpparibas/cap-intro/>



AMERICAS

COMPANY	TYPE	LOCATION	HF AUM (million \$)	TICKET SIZE (million \$)	CURRENT FOCUS	REQUIRES
New Republic Partners	Family Office	Charlotte, NC	500	1-60	<ul style="list-style-type: none">Equity Long / Short (Industry and regional specialists)	<ul style="list-style-type: none">\$ 500 million AUM3 year track
Ontario Teachers' Pension Plan Board	Public Pension Plan	Toronto, ON	8.500	100-500	<ul style="list-style-type: none">Multi-Strategy	<ul style="list-style-type: none">\$ 200 million AUM3 year track
OPSEU Pension Trust (OPTrust)	Public Pension Plan	Toronto, ON	2,000	75-100	<ul style="list-style-type: none">Equity Long / Short – Market Neutral / Low NetQuant Equity – Market NeutralQuant (AI – driven)	<ul style="list-style-type: none">\$ 500 million AUM3 year track
Pathstone	Family Office	Boston, MA	1,000	50-200	<ul style="list-style-type: none">No live searches	<ul style="list-style-type: none">\$ 100 million AUM
Piguet Galland & Cie SA	Private Bank / Wealth Manager	Geneva, CH	200	5-10	<ul style="list-style-type: none">Equity Long / Short (Asia / China / Japan)Event Driven (Asia / China / Japan)	<ul style="list-style-type: none">\$ 50 million AUM
PSP Investments	Public Pension Plan	Montreal, QC	9,000	150-600	<ul style="list-style-type: none">Discretionary MacroQuant Equity - Active ExtensionQuant Multi-Strategy	<ul style="list-style-type: none">\$ 1 billion AUM3 year track
Rotary International	Foundation	Evanston, IL	300	10-40	<ul style="list-style-type: none">Discretionary Macro	-
Spring Bay Companies	Family Office	Vedra, FL	Undisclosed	-	<ul style="list-style-type: none">CreditPrivate CreditEquity Long / Short (EU, US)Multi-StrategyNew Launches / EM	-
Steinberg Family Office	Family Office	Montreal, QC	Undisclosed	-	<ul style="list-style-type: none">No live searches	-
Strategic Investment Group (SIG)	Outsourced CIO	Arlington, VA	5,000	100-250	<ul style="list-style-type: none">New Launches	<ul style="list-style-type: none">Not sure
The Pennsylvania State University	Endowment	University Park, PA	900	100-150	<ul style="list-style-type: none">Credit -- Relative ValueCTA -- Alternative Markets	<ul style="list-style-type: none">\$ 1 billion AUM3 year track
Trans-Canada Capital (Investor)	Private Pension Plan	Montreal, QC	2,300	25-100	<ul style="list-style-type: none">Credit Long / Short (Carbon)Digital Assets arbitrageDiscretionary Macro	<ul style="list-style-type: none">\$ 500 million AUM3 year track
UBS Unified Global Alternatives (UGA)	Fund of Funds	New York, NY	110,000	25-1,000	<ul style="list-style-type: none">Multi-Strategy	-
Union Bancaire Privée, UBP SA	Fund of Funds	London, UK	17,000	10-50	<ul style="list-style-type: none">Quant	-
University of Illinois Foundation	Foundation	Chicago, IL	150	75	<ul style="list-style-type: none">Equity Long / Short -- Directional	-
University Pension Plan Ontario (UPP)	Public Pension Plan	Toronto, ON	900	60-100	<ul style="list-style-type: none">Credit – StructuredCredit Long / Short (Carbon)Multi-Strategy (liquid, no pass through)	-
Vitra Capital	Family Office	Sao Paulo, BR	Undisclosed	-	<ul style="list-style-type: none">Credit	-
Willett Advisors LLC	Family Office	New York, NY	1,600	50-200	<ul style="list-style-type: none">No live searches	-
Wilshire Associates Inc.	Investment Consultant	Los Angeles, CA	30,000	40-70	<ul style="list-style-type: none">SMAs	-
Wood Next LLC	Family Office	New York, NY	Undisclosed	-	<ul style="list-style-type: none">No live searches	-

APAC

COMPANY	TYPE	LOCATION	HF AUM (million \$)	TICKET SIZE (million \$)	CURRENT FOCUS	REQUIRES
Coronation Capital Limited	Family Office	Hong Kong, HK	100	3-10	<ul style="list-style-type: none">Equity Long / Short - Market Neutral / Low Net	<ul style="list-style-type: none">\$ 300 million AUM2 year track

